



# Terradot

The Earth Regeneration Company



Vinicius Sala  
Head of Legal, Compliance, & Institutional Affairs

# Agenda

01

Who is  
Terradot

02

Our  
Approach

03

Ag Benefits  
& MRV

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# Business Leadership

## Founding Business Team



**James Kanoff**  
CEO & Co-  
Founder



**Julia Sekula**  
CFO & Co-  
Founder

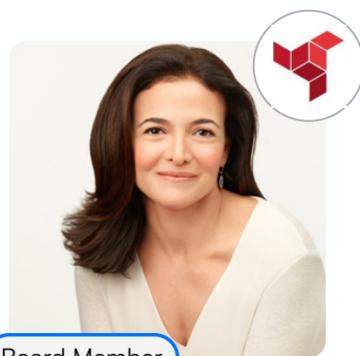


**Connor Sendel**  
Head of Carbon Program

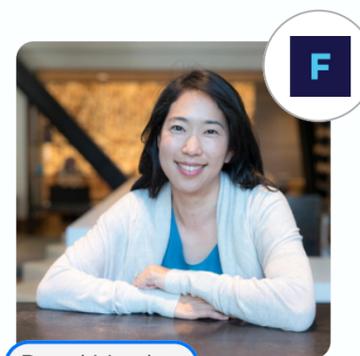


**Scott Fendorf, PhD**  
Chief Scientist

## Board Members



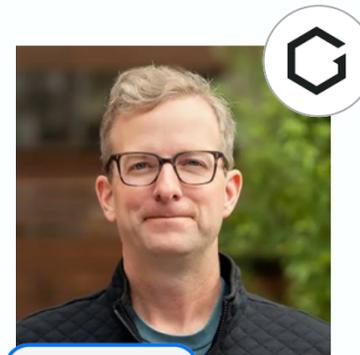
Board Member  
**Sheryl Sandberg**  
Partner, Sandberg  
Bernthal Venture Partners



Board Member  
**Ann Miura-Ko**  
Co-Founding Partner,  
Floodgate



Board Member  
**John Doerr**  
Chairman, Kleiner  
Perkins / Speed & Scale



Board Member  
**Mike Schroepfer**  
Partner, Gigascale  
Former CTO, Meta

\$54M Series A round in 2024  
New investors:





# Founding Science Team

We are led by leading climate scientists from Stanford, LBL & industry with a unique structure to rapidly advance ERW CDR



Co-Founder

**Scott Fendorf, PhD**  
**Chief Scientist**, Head of Soil & Environmental Biochemistry Lab at Stanford - Sr. Assoc Dean in Doerr School of Sustainability



**Jenny Mills, PhD**  
**R&D Lead**, Biogeochemist, Prev Co-founder and Science Lead at Cascade Climate, Senior Scientist at Heirloom Carbon



**Jony Ojeda, PhD**  
**Sci Ops Lead**, Prev Science Lead for Gates Foundation & Regrow Africa Soil & Crop Modeling Collaboration



**Laísa Batista, PhD**  
**ERW Feedstock Geologist**, Geochemist, Postdoctoral research in decarbonization of geological processes



**Carolina Catunda, PhD**  
**Brazil Science Lead**, Geochemist, Prev Lead Field Scientist at Project Vesta



Science Advisory Board

**Peter Nico, PhD**  
**R&D**, Biogeochemist, Deputy Director Geoscience Division at Lawrence Berkley National Lab (LBL)

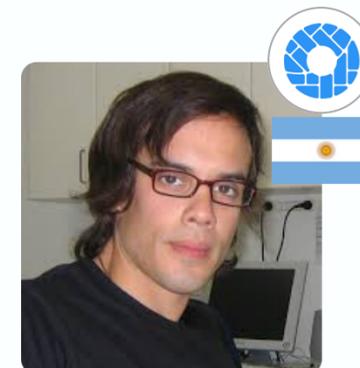


Science Advisory Board

**Uli Mayer, PhD**  
**Modeling Lead**, Inventor MIN3P Model, Co-Pi Carbon Mineralization Lab, University of British Columbia



**Danyang Su, PhD**  
**Reactive Transport/Hydrological Modeler**, RTM Modeling at UBC & MIN3P Developer



**Sergio Bea, PhD**  
**Reactive Transport Modeling Lead**, Senior Scientist in Hydrogeology & Reactive Transport



Science Advisory Board

**Antonio Azevedo, PhD**  
**Soil Mineralogy**, Professor USP/ESALQ

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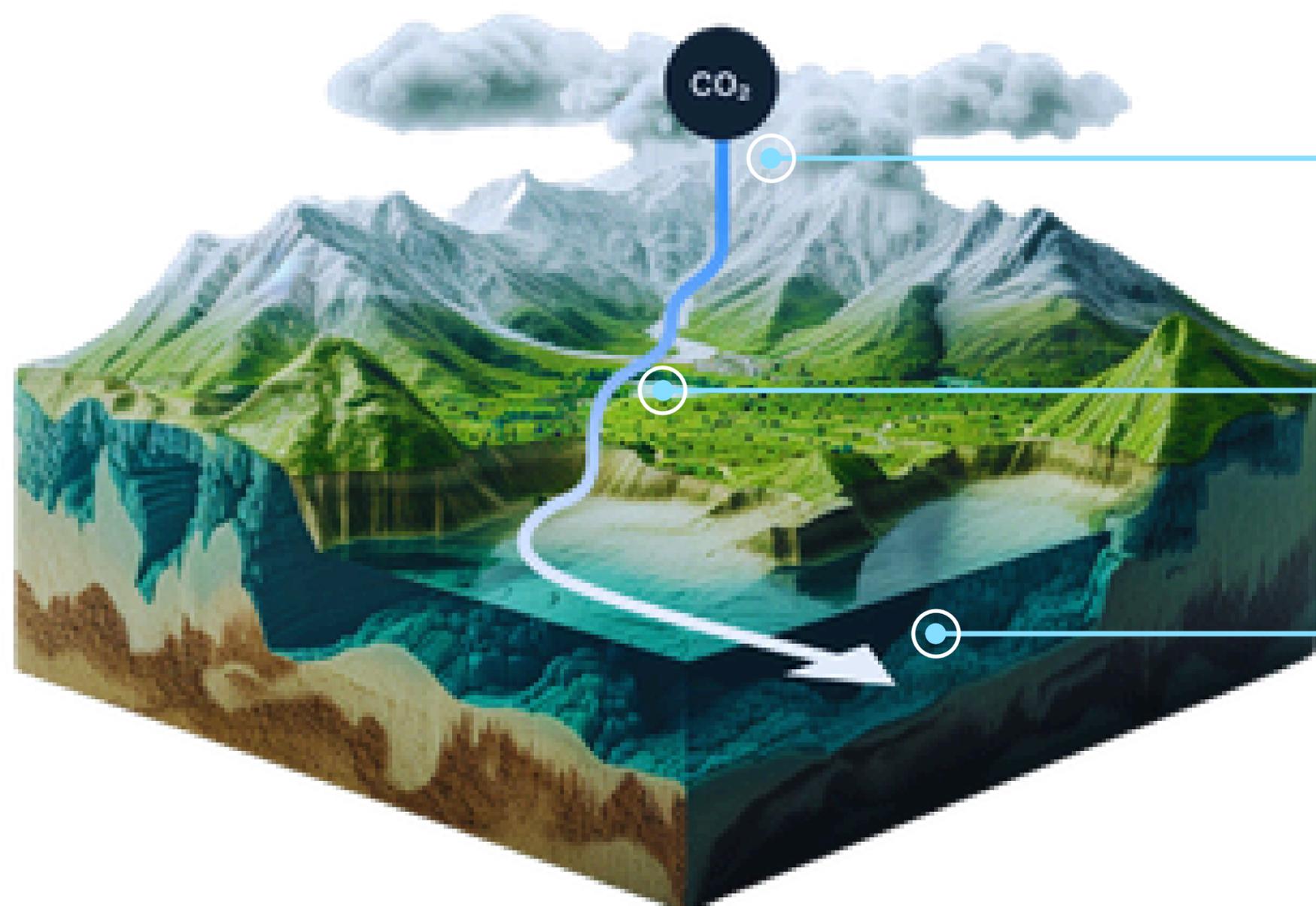
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# Rock Weathering is Earth's natural permanent carbon removal process



## The Silicate Weathering Cycle

When it rains, silicate rocks weather, generating alkalinity

That alkalinity pulls  $\text{CO}_2$  out of the atmosphere into the water to form bicarbonate balanced by cations.

That bicarbonate flows through groundwater, streams & rivers to the ocean, where it remains stable for 10,000+ years.



# Enhanced Rock Weathering simply speeds that process up

By crushing the rock<sup>1</sup>, the reactive surface area is increased 1,000,000x



By spreading the rock in tropical soils that are warm and wet, we further accelerate the reaction to remove atmospheric CO<sub>2</sub> in years not millennia

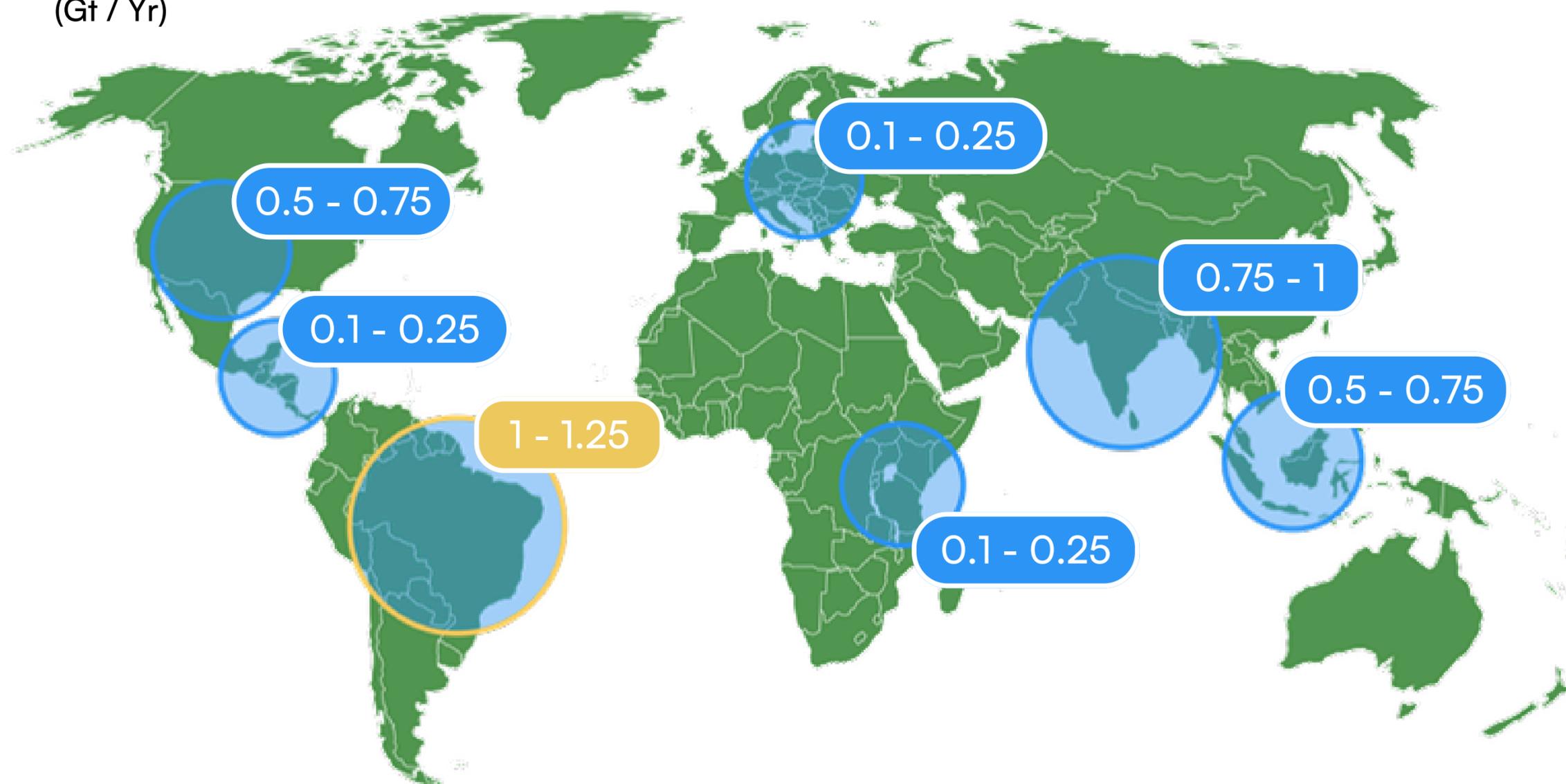


1. Crushed rock often found as a byproduct or waste product from quarries and mining operations



# With Significant Existing Rock & Agricultural Land, ERW can deliver gigaton scale permanent CO<sub>2</sub> removal

Annual CO<sub>2</sub> Removal Potential<sup>1</sup>  
(Gt / Yr)



4-5 GtCO<sub>2</sub> / year  
Total Potential

- ✓ Billions of tons of crushed silicate rock
- ✓ Deployed on existing agricultural land
- ✓ Leveraging existing infrastructure

1. Jessica Strefler et al. 2018 Environ. Res. Lett. 13 034010

# Why Brazil? Brazil stands to lead the global ERW ecosystem

## The scale and impact of agribusiness

Agribusiness is 29.4% of Brazil's GDP (2025 projected), up from 23.5% in 2024

## Mining is one of Brazil's largest industrial sectors

The mining sector generated BRL 270.8 billion in revenue in 2024

## Faster Rock Weathering

From warm & wet climate conditions

## Clean Rock Crushing

Powered by a 90%+ renewable grid

Each dot represents one of Brazil's 1,400+ active quarries



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# While Improving Soil Conditions through Regenerative Alternatives

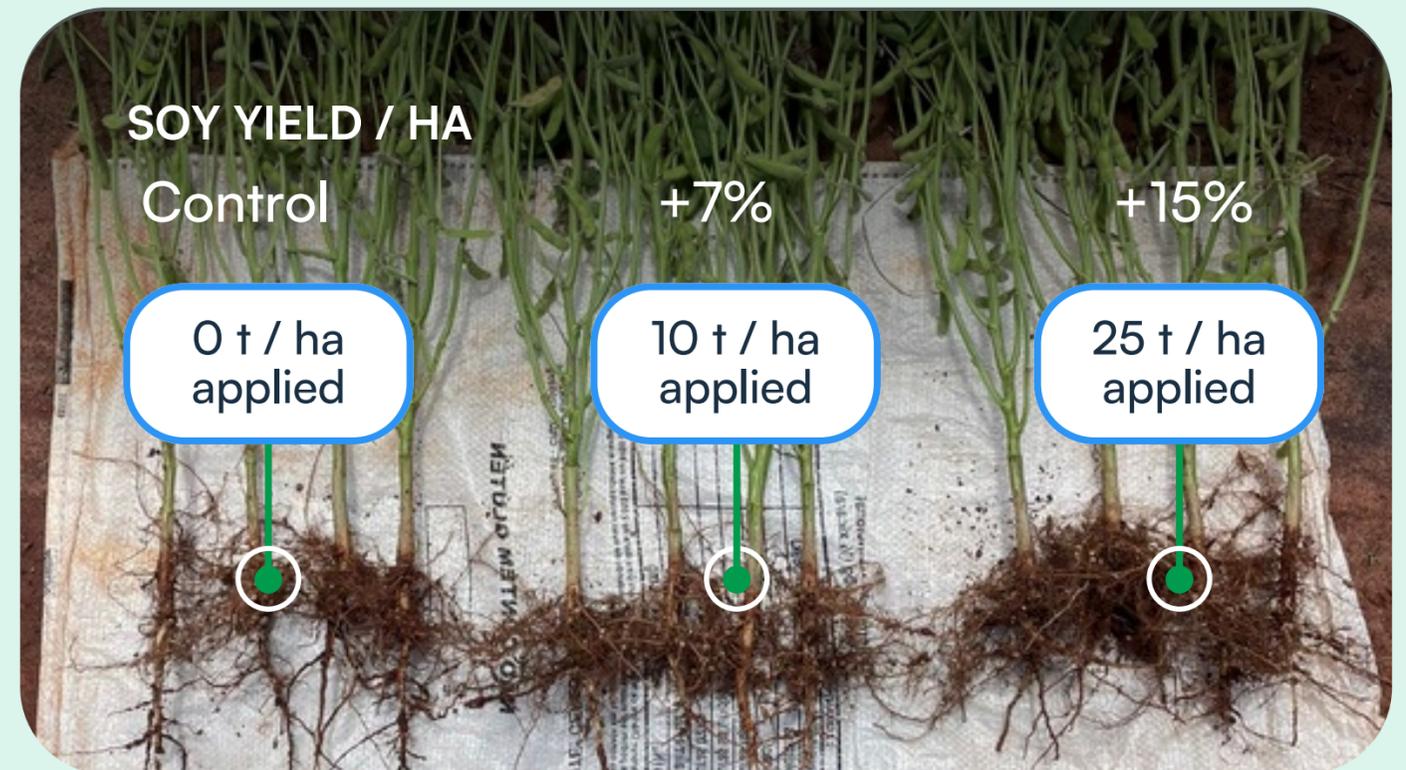
## Status-Quo Today (Lime and Fertilizers)

- Lime typically is a carbon source, not carbon sink
- Unaffordable or inaccessible soluble NPK fertilizers
- Environmental risks of NPK washing out into groundwater

## ERW Alternative (Basalt Substitute)

- Lime Substitute: Raising/Balancing pH at Multiple Depths
- Higher Crop Resistance to Biotic and Abiotic Stress
- Improved Cation-exchange-capacity

## Terradot Demonstration (Mato Grosso do Sul)



Productive  
Agricultural  
Land

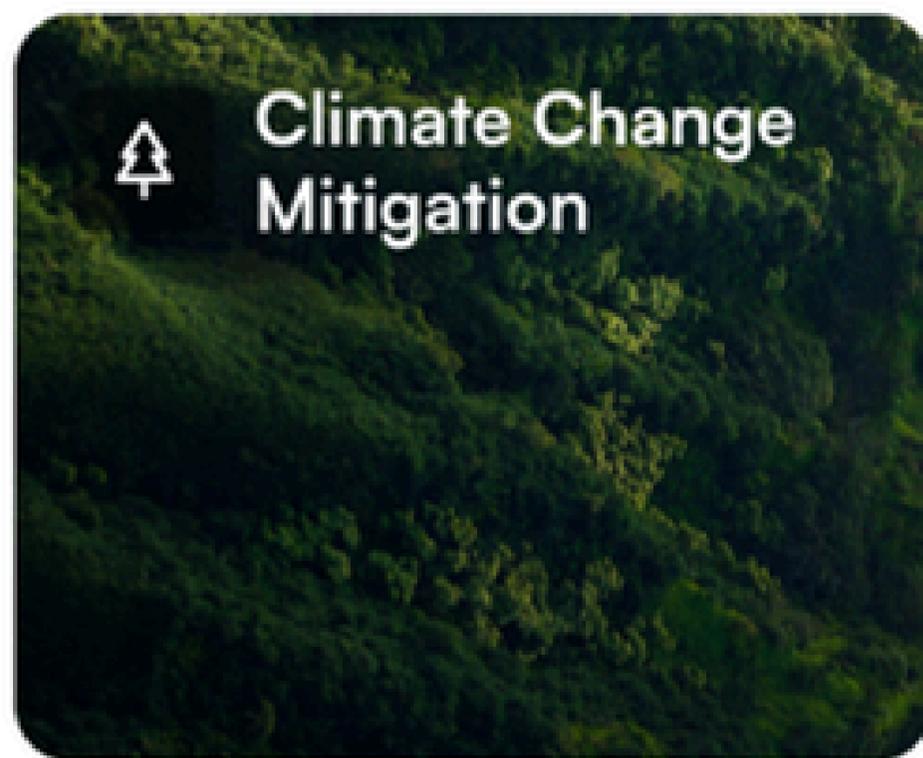
Pasture  
Land

Degraded  
Land

Other

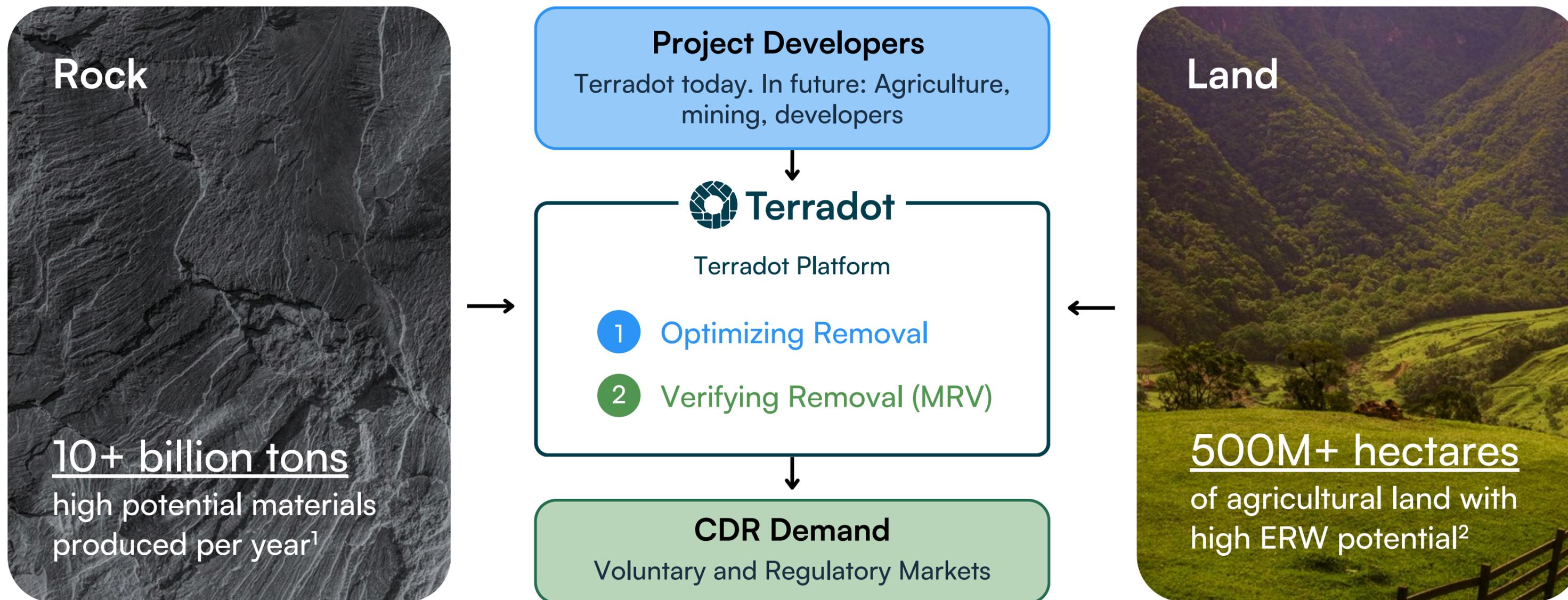


As a Result, ERW can become one of the most impactful global climate solutions, especially for, and by, the Global South.





# Terradot is scaling ERW by building technology to transform existing mining & agriculture assets into CDR hubs

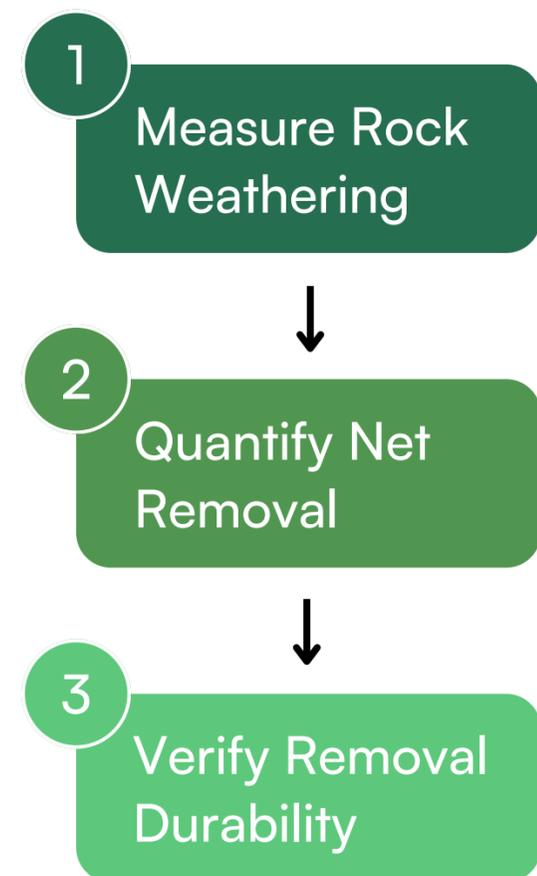


1. Bullock et. al, 2021, 2. Strefler et. al, 2018

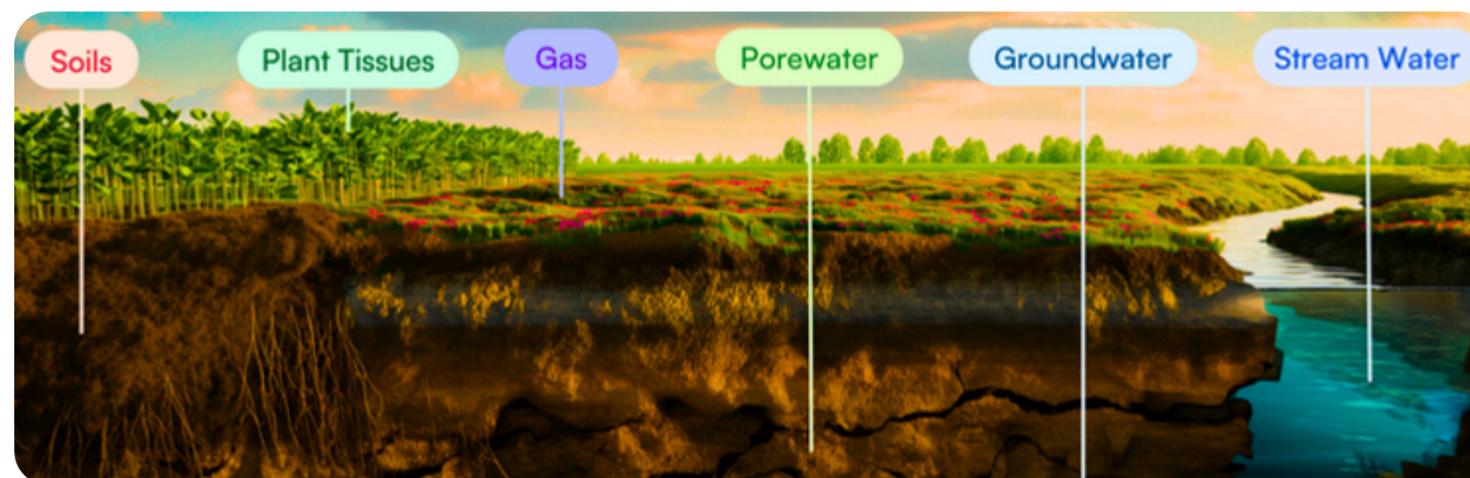


# Verifying Removal: We accurately and scalably Measure, Report & Verify (MRV) captured carbon

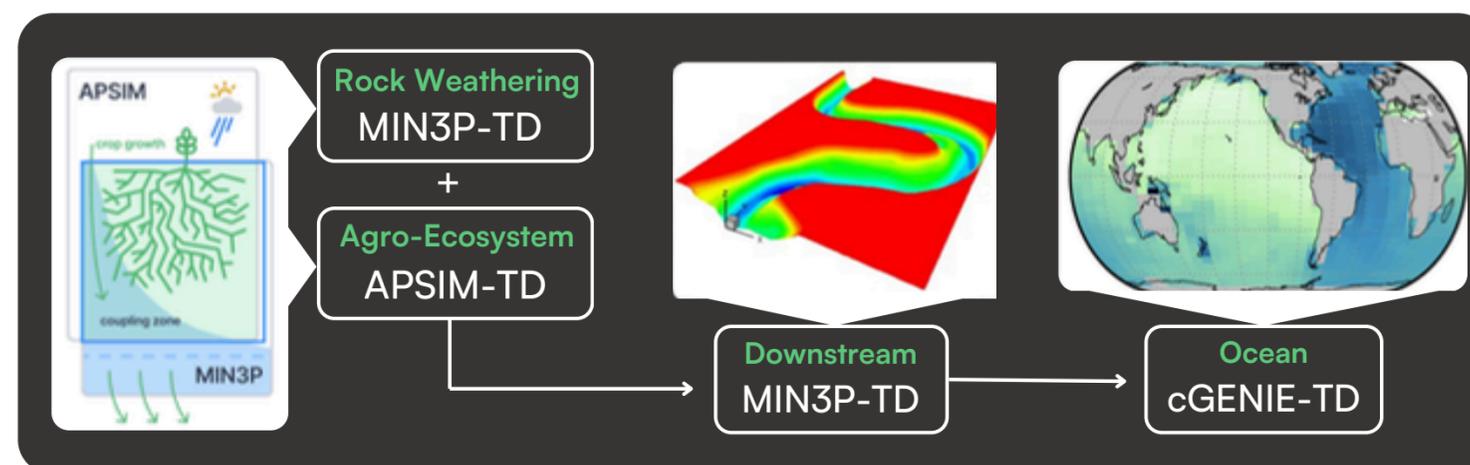
OUR END-TO-END CDR QUANTIFICATION



TODAY, WE USE RIGOROUS GROUND-TRUTH MRV...



...TO COLLECT DATA FOR MODEL-BASED MRV IN THE FUTURE



ENABLING

90-95%

Reduction in MRV Cost

50%

Reduction in CDR Delivery Cost

But the Science alone is not enough.

Doing so at speed and scale, requires activating a global ecosystem of partners and coalitions

## Creating ERW Scaling Partnerships



The Brazilian Agricultural  
Research Corporation

Our partnership with EMBRAPA provides **trusted access to millions of acres** of farmland, influential agricultural scientists, and key government decision-makers.

## Accessing financing for ERW

Partnering with **leading global and local development financial institutions and commercial banks** to structure financing for ERW projects and the investments in R&D.

## Activating Global Agriculture & Mining

Partnering with **leading global mining and agricultural companies** through commercial pilots to build the operational capacity and expertise for activating gigaton-scale ERW.



Alongside them, we will turn on thousands of CDR hubs with our technology, putting Carbon Removal back on track.

CARBON  
REMOVAL

>1 billion tons of carbon permanently removed from the atmosphere, every year

LAND  
HEALTH

>1 billion hectares of revitalized soils, providing food security & climate resilience

SCALABLE  
BUSINESS

Strong fundamentals, profitability and shareholder returns

*Photo from our Paraná Deployment, April 2024*