THE CLIMATE CENTER

FINANCIAL STATEMENTS

June 30, 2023

(WITH SUMMARIZED COMPARATIVE TOTALS AS OF JUNE 30, 2022)

CROSBY & KANEDA
Certified Public Accountants
for Nonprofit Organizations

THE CLIMATE CENTER

Contents

CROSBY & KANEDA

Certified Public Accountants
for Nonprofit Organizations

INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
The Climate Center
Santa Rosa, California

Opinion

We have audited the accompanying financial statements of The Climate Center (the Organization), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, cash flows and functional expenses, for the year then ended, and the related notes to the financial statements. In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Climate Center as of June 30, 2023, and the changes in net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we: Exercise professional judgment and maintain professional skepticism throughout the audit. Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed. Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements. Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Organization's 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated October 6, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Crosby + Kaneda CPAs LLP

Oakland, California
November 9, 2023

THE CLIMATE CENTER

Statement of Financial Position
June 30, 2023
(With Comparative Totals as of June 30, 2022)

		2023		2022
Assets				
Assets				
Cash and cash equivalents	$	811,703	$	874,545
Investments (Note 3)		152,507		31,871
Contributions receivable		97,500		51,764
Prepaid expenses, supplies and other		55,318		50,570
Property and equipment (Note 5)		69,549		48,949
Total Assets	$	1,186,577	$	1,057,699
Liabilities and Net Assets				
Liabilities				
Accounts payable and accrued expenses	$	108,934	$	106,687
Accrued paid time off		124,703		131,092
EIDL loan		-		158,834
Total Liabilities		233,637		396,613
Net Assets				
Without donor restrictions		676,288		461,141
With donor restrictions (Note 7)		276,652		199,945
Total Net Assets		952,940		661,086
Total Liabilities and Net Assets	$	1,186,577	$	1,057,699

THE CLIMATE CENTER

Statement of Activities
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

	Without Donor Restrictions	With Donor Restrictions	Total 2023	Total 2022
Support and Revenue				
Support				
Individual	$ 1,896,180	$	$ 1,896,180	$ 1,660,869
Business and community	318,102		318,102	245,400
Foundation	325,000	560,000	885,000	467,500
Government	6,638		6,638	29,180
In-kind (Note 9)	22,215		22,215	1,150
Total Support	2,568,135	560,000	3,128,135	2,404,099
Revenue				
Conference admissions	28,876		28,876	15,145
Interest and investment activity, net	13,126		13,126	(2,952)
Total Support	42,002	-	42,002	12,193
COVID-19 Funding (ERTC)	129,993		129,993	-
Support provided by expiring time and purpose restrictions	483,293	(483,293)	-	-
Total Support and Revenue	3,223,423	76,707	3,300,130	2,416,292
Expenses				
Program	2,250,875		2,250,875	1,833,628
Management and general	384,666		384,666	344,968
Fundraising	372,735		372,735	356,688
Total Expenses	3,008,276	-	3,008,276	2,535,284
Change in Net Assets	215,147	76,707	291,854	(118,992)
Net Assets, beginning of year	461,141	199,945	661,086	780,078
Net Assets, end of year	$ 676,288	$ 276,652	$ 952,940	$ 661,086

THE CLIMATE CENTER

Statement of Cash Flows
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

	2023	2022
Cash flows from operating activities		
Change in net assets	$ 291,854	$ (118,992)
Adjustments to reconcile change in net assets to cash provided (used) by operating activities:		
Donated stock, net fees	-	(378,886)
Investment activity, net	(1,784)	5,376
Accrued interest	3,032	8,834
Depreciation	19,871	-
Change in assets and liabilities:		
Contributions receivable	(45,736)	26,656
Prepaid expenses and supplies	(4,748)	(9,418)
Accounts payable and accrued expenses	2,247	17,951
Accrued paid time off	(6,389)	17,567
Net cash provided (used) by operating activities	258,347	(430,912)
Cash flows from investing activities		
Proceeds from community foundation account	11,148	337,500
Purchase of investments	(130,000)	(25,000)
Proceeds from sale of investments	-	40,529
Cost of website	(40,471)	(48,949)
Net cash provided (used) by investing activities	(159,323)	304,080
Cash flows from financing activities		
Repayments on loan	(161,866)	-
Net cash provided (used) by financing activities	(161,866)	-
Net change in cash and cash equivalents	(62,842)	(126,832)
Cash and cash equivalents, beginning of year	874,545	1,001,377
Cash and cash equivalents, end of year	$ 811,703	$ 874,545
Supplemental Information		
Donated stock	$ -	$ 378,886

THE CLIMATE CENTER

Statement of Functional Expenses
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

	Program	Management and General	Fundraising	Total 2023	Total 2022
Salaries	$ 1,360,116	$ 254,375	$ 259,513	$ 1,874,004	$ 1,663,746
Retirement contributions	37,242	7,463	6,887	51,592	40,512
Other employee benefits	149,874	28,123	28,574	206,571	219,987
Payroll taxes	102,213	19,237	19,125	140,575	124,356
Total Personnel	1,649,445	309,198	314,099	2,272,742	2,048,601
Grants and scholarships	50,000	-	-	50,000	25,000
Fees for service	278,770	14,802	2,540	296,112	271,744
Advertising and promotion	1,424	30	10,388	11,842	12,464
Supplies and office expenses	25,845	5,217	9,022	40,084	45,845
Travel and meals	34,711	10,079	5,073	49,863	18,395
Occupancy	10,903	2,055	2,071	15,029	-
Information technology	77,507	14,794	23,575	115,876	60,938
Conferences and meetings	90,666	3,348	2,464	96,478	32,662
Depreciation	18,876	-	995	19,871	-
Insurance	2,325	5,450	416	8,191	4,900
Interest	-	3,408	-	3,408	8,834
Dues, licenses, service fees	4,339	1,426	800	6,565	4,751
In-kind expenses	6,064	14,859	1,292	22,215	1,150
Total Expenses	$ 2,250,875	$ 384,666	$ 372,735	$ 3,008,276	$ 2,535,284

NOTE 1: NATURE OF ACTIVITIES

The Climate Center (the Organization) is a climate and energy policy nonprofit organization whose mission is to rapidly reduce climate pollution at scale, starting in California. The Climate Center works with business, government, environment and environmental justice organizations, academics and others to accelerate equitable climate policy. Governed by a board of directors, The Climate Center is exempt from income taxes under Internal Revenue Code Section 501 (c)(3) and section 23701(d) of the California Revenue and Taxation Code.

Climate-Safe California is a unique and comprehensive campaign to make California the first state in the nation to become carbon negative. Endorsed by hundreds of businesses, elected officials, and nonprofits and more than 1,000 individuals, Climate-Safe California offers climate solutions at the speed and scale that science demands. It’s a set of policies that would allow California to remove more climate pollution from the atmosphere than we emit by 2030 while creating thousands of jobs and building a more equitable clean energy economy. Climate-Safe California — and all of The Climate Center’s work — is guided by these core principles: follow the latest science, secure a just transition for fossil fuel workers and their families, and prioritize climate justice with equitable access to climate solutions.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net assets without donor restrictions – are resources available to support operations. The only limits on the use of the net assets are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions – are resources that are restricted by a donor for use for a particular purpose or in a particular period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor’s instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor’s instructions.

The Organization’s unspent contributions are included in this class if the donor limited their use.

When a donor’s restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor-imposed restrictions. Net assets restricted for acquisition of building or equipment (or less commonly, the contribution of those net assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the Organization, unless the donor provides more specific directions about the period of its use.

Accounting for Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless the contributed assets are specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as restricted until payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Accounting for Revenue

The Organization recognizes revenue as performance obligations are satisfied.

Revenue is recognized over time when any of the following conditions are met: The customer receives and consumes the benefits provided by the Organization's performance as the Organization performs; the Organization's performance creates or enhances an asset that the customer controls as the asset is created or enhanced; or the work does not create an asset with an alternative use to the Organization and the entity has a right to payment for performance completed to date.

Revenue is recognized at a point in time when goods or services are provided to customers and the Organization is not required to provide additional goods or services or if the above criteria are not met. Revenue from the sales of goods or merchandise is recognized at the point in time when the goods or merchandise are provided to the customer.

Accounts Receivable

Accounts receivable consist of unsecured non-interest bearing amounts due as a result of exchange transactions if any or cost sharing agreements. The Organization considers all accounts receivable to be fully collectible at June 30, 2023. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Contributions Receivable

Contributions receivable including pledges and grants receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value at the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. The Organization considers all contributions receivable to be fully collectible at June 30, 2023. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Income Taxes

The Internal Revenue Service and the California Franchise Tax Board have determined that the Organization is exempt from federal and state income taxes under IRC 501(c)(3) and California RTC 23701(d). The Organization has evaluated its current tax positions as of June 30, 2023 and is not aware of any significant uncertain tax positions for which a reserve would be necessary. The Organization's tax returns are generally subject to examination by federal and state taxing authorities for three and four years, respectively, after they are filed.

Contributed Services

Contributed services are reflected in the financial statements at the fair value of the services received only if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with specialized skills, and would otherwise be purchased by the Organization.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all money market funds and other highly liquid investments with original maturities of three months or less when purchased to be cash equivalents except for brokerage cash and money market fund balances held for investment purposes which are included in investments. Cash held for investment purposes is classified with investments. For statement of cash flow purposes, proceeds from investments reflect transfers from investment accounts to operating accounts, and additions to investment reflect transfers from operating accounts to investment accounts.

Prepaid Expenses and Supplies

Prepaid expenses and supplies consist of amounts paid in advance of a vendor's related performance obligations as well as a supply of climate related DVD's.

Property and Equipment

Property and equipment purchased by the Organization are recorded at cost. The Organization capitalizes all expenditures for property and equipment over $2,500; the fair value of donated fixed assets is similarly capitalized. The Organization identifies website development costs as either planning costs, application and infrastructure development costs, graphics and content development, or operating expenses. Costs incurred in the application development and infrastructure development stage are capitalized as incurred. Depreciation is computed using the straight-line method over the estimated useful lives on property and equipment as follows:

Website	3 years

Expense Recognition and Allocation

The cost of providing the Organization's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions using a reasonable allocation method that is consistently applied as follows:

The cost of the CEO's compensation is allocated based on estimate of their time spent on each function. Compensation for other staff are allocated based on time reported under each function in the organization's time tracking system.

Certain common costs, including benefits, taxes, information technology costs, staff home office expenses and use of paid time off are allocated based on staff salary expense for a given period.

Management and general expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the Organization.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The Organization generally does not conduct fundraising activities in conjunction with its other activities. Additionally, advertising costs are expensed as incurred. All expenses and net losses are reported as decreases in net assets without donor restrictions.

Recent Accounting Pronouncements

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This update supersedes much of the existing authoritative guidance for leases. The update requires lessees, among other things, to recognize right-of-use assets and liabilities on their balance sheet for all leases with lease terms longer than twelve months. Further related updates included ASU No. 2018-01, ASU No. 2021-05 and additional modifications and clarifications. The Organization's adoption of this update did not have a material impact on the Organization's financial statements.

In September 2020, the FASB issued ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This update was designed to increase the transparency of contribution nonfinancial assets through enhancements to presentation and disclosure. The update requires that in-kind contributions be presented as a separate line on the statement of activities, disaggregate in-kind contributions by category, describe whether contributed nonfinancial assets were monetized or utilized, disclose policies for monetization rather than utilization (if any), donor-imposed restrictions related to in-kind contributions and describe the valuation techniques used to arrive at a fair value measure of value of donated items. The Organization's adoption of this update did not have a material impact on the Organization's financial statements.

Prior Year Summarized Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2022, from which the summarized information was derived.

Reclassifications

Certain accounts in the prior year's summarized information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Subsequent Events

The Organization has evaluated subsequent events and has concluded that as of November 9, 2023, the date that the financial statements were available to be issued, there were no significant subsequent events to disclose.

Notes to the Financial Statements
For the Year Ended June 30, 2023
(With Comparative Totals for the Year Ended June 30, 2022)

NOTE 3: INVESTMENTS

Investments consisted of the following as of June 30:

	2023	2022
Cash and cash equivalents	$ 858	$ 567
Mutual funds/ETFs	21,052	20,158
US Treasury securities	130,597	-
Community investment fund	-	11,146
Total	$ 152,507	$ 31,871

Term and Rate Risks

All US Treasury security holdings mature within one year of June 30, 2023.

NOTE 4: FAIR MARKET VALUE

The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value.

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

Level 2 - Inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the assets or liability.

Fair values of assets measured on recurring basis were as follows as of June 30, 2023:

	Level 1	Level 2	Total
Cash and cash equivalents	$ 858	$ -	$ 858
US Treasury securities	-	130,597	130,597
Mutual and ETF funds:			
Fixed income	7,063	-	7,063
Equities	11,989	-	11,989
Other	2,000	-	2,000
Total	$ 21,910	$ 130,597	$ 152,507

US Treasury securities - Based on the values shown on the Organization's investment statements on the last trading day of the year. The Organization's broker may report such values based on pricing service inputs including inputs from third parties. The Organization works to avoid holdings with stale pricing indicators.

NOTE 5: PROPERTY AND EQUIPMENT

Property and equipment consisted of the following as of June 30:

	2023	2022
Website	$ 89,420	$ 48,949
Less accumulated depreciation	(19,871)	-
Total	$ 69,549	$ 48,949

NOTE 6: CONTINGENCIES

Compliance with Donor Restrictions

Grant awards require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their terms, it has accommodated the objectives of the Organization to the provisions of the grants. The Organization's management is of the opinion that the Organization has complied with the terms of all grants.

NOTE 7: NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were available as follows as of June 30:

	2023	2022
Sequestration	$ 107,309	35,000
Community Energy Resilience	82,725	130,945
Fossil Fuels	21,618	-
Fiscally sponsored projects	-	9,000
Time restricted	65,000	25,000
Total	$ 276,652	$ 199,945

NOTE 8: CONCENTRATIONS

Concentration of Credit Risk

The Organization had deposits in excess of federally insured limits as of June 30, 2023. Amounts in excess of such limits are subject to potential loss in the event of a failure of the related bank.

NOTE 9: IN-KIND SUPPORT

The Organization received the benefit of the following in-kind contributions during the year ended June 30, 2023:

Type	Utilized or monetized	Donor Restriction	Valuation method	Value
Donated food and other items	Utilized	No further donor restrictions	FMV based on quote or similar items	$ 171
Donated space	Utilized	No further donor restrictions	Customary charges by donor for space	2,794
Services	Utilized	No further donor restrictions	Estimated FMV	19,250
		Total		$ 22,215

NOTE 10: RETIREMENT PLAN

The Organization provides a 401(k) retirement plan for eligible employees. Under the plan, staff may make regular and Roth contributions as well as catch-up contributions. The Organization may provide an optional employer contribution or matching contribution for staff who have completed 1,000 hours of service. Contributions by the Organization were $51,592 and $40,512 during the years ended June 30, 2023 and 2022, respectively.

NOTE 11: RELATED PARTY

The Organization has a resource sharing agreement with The Climate Center Action Fund (TCCAF), a related 501(c)4 organization. TCCAF reimburses the Organization for certain costs incurred by the Organization for the benefit of TCCAF. During the year ended June 30, 2023 TCCAF reimbursed the Organization for expenses totaling $7,534. Accounts receivable due from TCCAF as of June 30, 2023 totaled $91.

NOTE 12: CONDITIONAL PROMISES TO GIVE

In addition to the activity reflected on the Organization's statement of activity, the Organization received $600,000 of conditional promises to give as of June 30, 2023 based on program performance requirements. The Organization recognizes such promises to give as support once the related conditions are satisfied.

NOTE 13: LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2023 include the following:

Cash and cash equivalents	$ 811,703
Investments	152,507
Contributions receivable	97,500
Less purpose-restricted net assets	(211,652)
Total	$ 850,058

The Organization's working capital and cash flows vary during the year based on the timing of grant awards and other factors. As part of the Organization's liquidity management plan, the Organization invests cash in excess of daily requirements in cash and cash equivalents and short-term investments.