How Can a CCA Add Jobs to the Local Economy?

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Two Ways to Add Jobs

- Construction: 16 jobs per $1M
- Retail Spending: 20 jobs per $1M

$1 saved grows to $2 retail spending

Figures for San José, CA
# Sizing Up the Potential
## Residential Sector, San José, CA

<table>
<thead>
<tr>
<th>Residential Utility Spending (PG&amp;E)</th>
<th>$459 M</th>
<th>Based on average bill per home (70% SF, 30% MF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Generation Spending</td>
<td>$178M</td>
<td>40%/35% of the bill</td>
</tr>
<tr>
<td>PG&amp;E Jobs Lost</td>
<td>1068</td>
<td>6 jobs per $1M</td>
</tr>
<tr>
<td>CCA Jobs Added</td>
<td>1003</td>
<td>5% lower rates + admin jobs</td>
</tr>
<tr>
<td>Rooftop &amp; Community Solar Jobs</td>
<td>1100</td>
<td>15-year rollout scenario</td>
</tr>
<tr>
<td>Energy Efficiency Program Jobs</td>
<td>350</td>
<td>15-year rollout scenario (thermostats, showerheads &amp; LEDs)</td>
</tr>
<tr>
<td><strong>NET JOB GAIN</strong></td>
<td>~1400</td>
<td>FTE, 15 years</td>
</tr>
</tbody>
</table>
CCA Energy Supply Risk

MCE Integrated Resource Plan
The Balancing Act

Jobs-Focused Strategy
-- Quickly mount solar and EE programs
-- Create monetary savings and grow local retail spending

Low-Risk Strategy
-- Secure energy supplies at low cost from big balance sheet suppliers

The Path to Jobs and Low Risk
-- Start with external supplies, and migrate to local as fast as possible
-- Constraints: Grid operations and the financial health of CCA