

How Can a CCA Add Jobs to the Local Economy?

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Two Ways to Add Jobs



Construction

16 jobs per \$1M



Retail Spending

20 jobs per \$1M

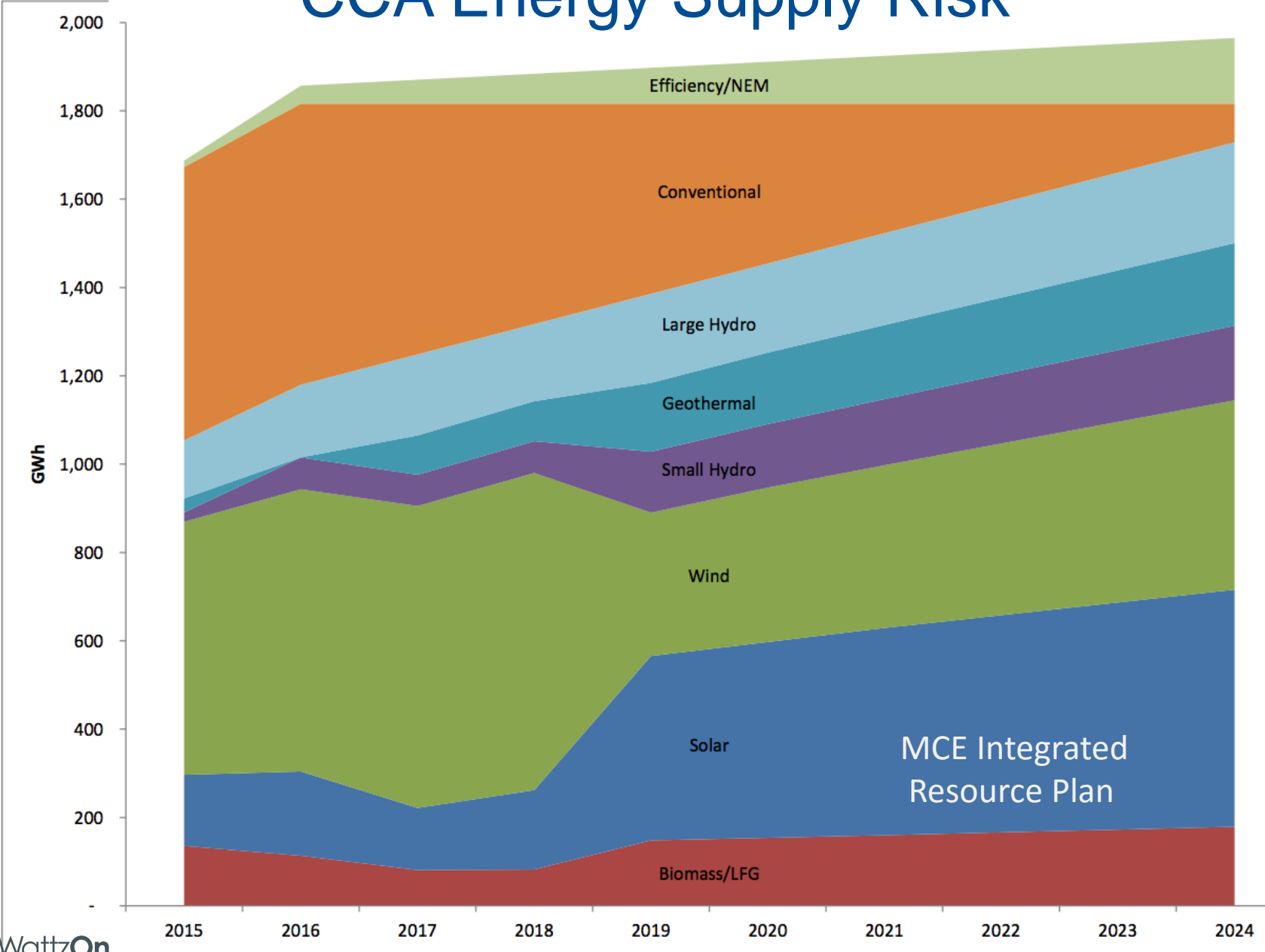
\$1 saved grows to \$2 retail spending

Sizing Up the Potential

Residential Sector, San José, CA

Residential Utility Spending (PG&E)	\$459 M	Based on average bill per home (70% SF, 30% MF)
Generation Spending	\$178M	40%/35% of the bill
PG&E Jobs Lost	1068	6 jobs per \$1M
CCA Jobs Added	1003	5% lower rates + admin jobs
Rooftop & Community Solar Jobs	1100	15-year rollout scenario
Energy Efficiency Program Jobs	350	15-year rollout scenario (thermostats, showerheads & LEDs)
NET JOB GAIN	~1400	FTE, 15 years

CCA Energy Supply Risk



The Balancing Act

Jobs-Focused Strategy

- Quickly mount solar and EE programs
- Create monetary savings and grow local retail spending

Low-Risk Strategy

- Secure energy supplies at low cost from big balance sheet suppliers

The Path to Jobs and Low Risk

- Start with external supplies, and migrate to local as fast as possible
- Constraints: Grid operations and the financial health of CCA