

# How to be an Effective Leader

Make the Most Out of Your School Club or Leadership Group

# Making the Most Out of Your School Club or Leadership Group

Outreach and Recruitment

Holding a Club Meeting

Visioning

- Putting on Events
- S



Fundraising

#### Outreach and Recruitment



What would make you want to join a club or school group?

#### Outreach and Recruitment

### Strategies:

- Club Day
- School bulletins, posters, school newspaper





- Social media
- Have people in mind? Ask them!



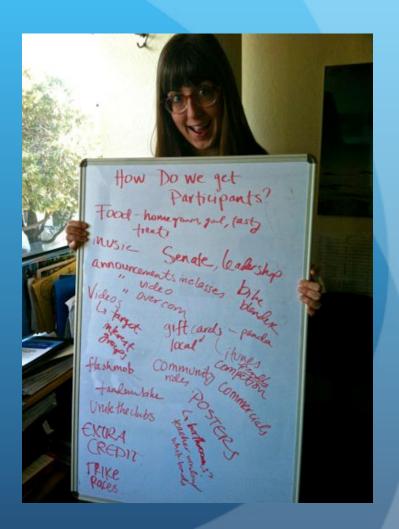




### Outreach and Recruitment

## Messaging

- Keep it fun, positive, and friendly
- What would make you want to join?



#### Is this a new club?

- Pick a classroom, day, and time to meet
- Get the word out! Use those outreach strategies

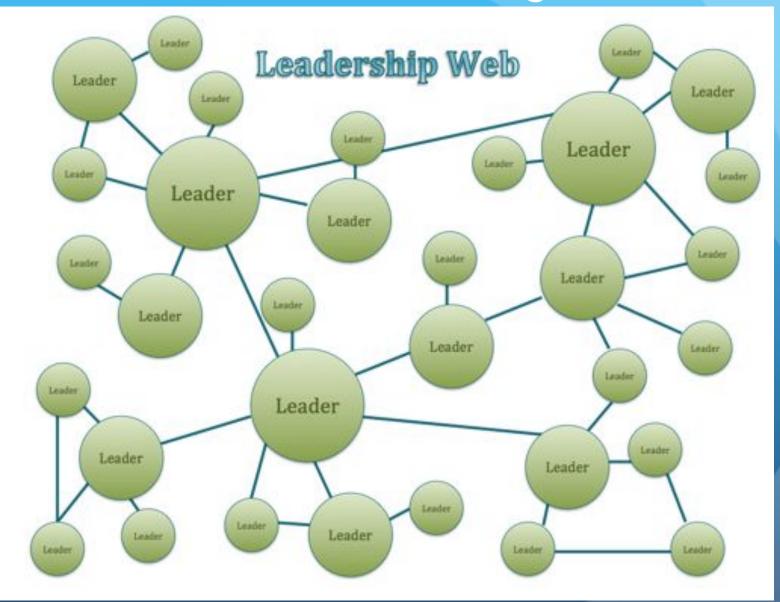


## What makes a great club meeting?



# AGENDA

- Make a list of items you want to discuss
- Ask at the beginning of the meeting if anyone wants to add something
- Leave enough time for discussion and questions
  - Tip: 30 minutes goes by fast!



### Tips for Facilitators

Your main roles: set tone, activate group, keep on track, and wrap up

- Be positive! Start with a thank you or success story
- Be organized and on time
- Encourage different viewpoints and allow discussion
- Share the floor with others

### Visioning

How can you make a dream a reality?



### Visioning

### Start with the big picture

**SMART Goals** 

Specific:



Measurable:

Achievable:

Realistic:

Timeline:



### Putting on Events

# Who has put on an event? What makes an event great?





### Putting on Events

### Plan Ahead!

- Make task list and timeline
- Assign people or committees to tasks



### **Putting on Events**

## Types of Tasks

- Budget
- Fundraising
- Media and outreach
- Logistics (tables, chairs, event space...)
- Set up and breakdown
- Who will do what at the event?



# Who has ever asked for money or donations?

How did it feel?



### Elements of a Great Fundraising Pitch

- Problem
- Solution
- Ask

**Donation Letter!** 



- The # 1 reason people don't give?
  - Because they were never asked!
- If you ask enough people, some of them will say YES!
- Your job isn't to get the money - it's to ask.





### Ways to get donations



- Friends and family
- Local businesses
- Always call to followup!

# Don't forget the thank-you letter!



# The Key to Making the Most Out of Your School Club or Leadership Group

Outreach and Recruitment

Organized Club Meetings

Have a Clear Vision

• Fun Organized Events



Fundraising

# Have Fun!



# Any Questions?





Written By Karen Gardner and Paola Alvarado For the Sonoma County Climate Protection Campaign's ECO<sub>2</sub>school Program, 2013

Please Do Not Distribute Without Written Permission

If You Find This Helpful You May Make a Donation To
Climate Protection Campaign
If you would like more information you can contact us at climateprotection.org or eco2school.org